



# New York Department of Health Bureau of Early Intervention State Fiscal Agent



## Claim Denial and Rejection Management

*My Claim Didn't Pay! Now what?*



PCG Human Services  
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[www.pcghumanservices.com](http://www.pcghumanservices.com)

[neyitraining@pcgus.com](mailto:neyitraining@pcgus.com)

We will be using  
**Webex**  
for this Webinar



***Duration: 60 minutes***



**Prerequisites**

- Understand the Life Cycle of an Insurance Claim
- Understand an EOB
- Understand the Importance of Prompt Claim Submission

## **We have 6 Learning Objectives to complete today:**

1. Review “Life Cycle of an Insurance Claim”,  
“All About the Explanation of Benefits”, and  
“The Importance of Prompt Claim Submission” tutorials
2. Discuss Non-Workable and Workable Claims
3. Reducing the Occurrence of Denials and Rejections
4. Where to Find Your Denials and Rejections
5. The Follow-up Process
6. Resubmission of Claims



<https://support.eibilling.com/KB/a245/additional-courses-to-complement-claim-denial-rejection.aspx>

## We will also discuss:

1. Available Resources

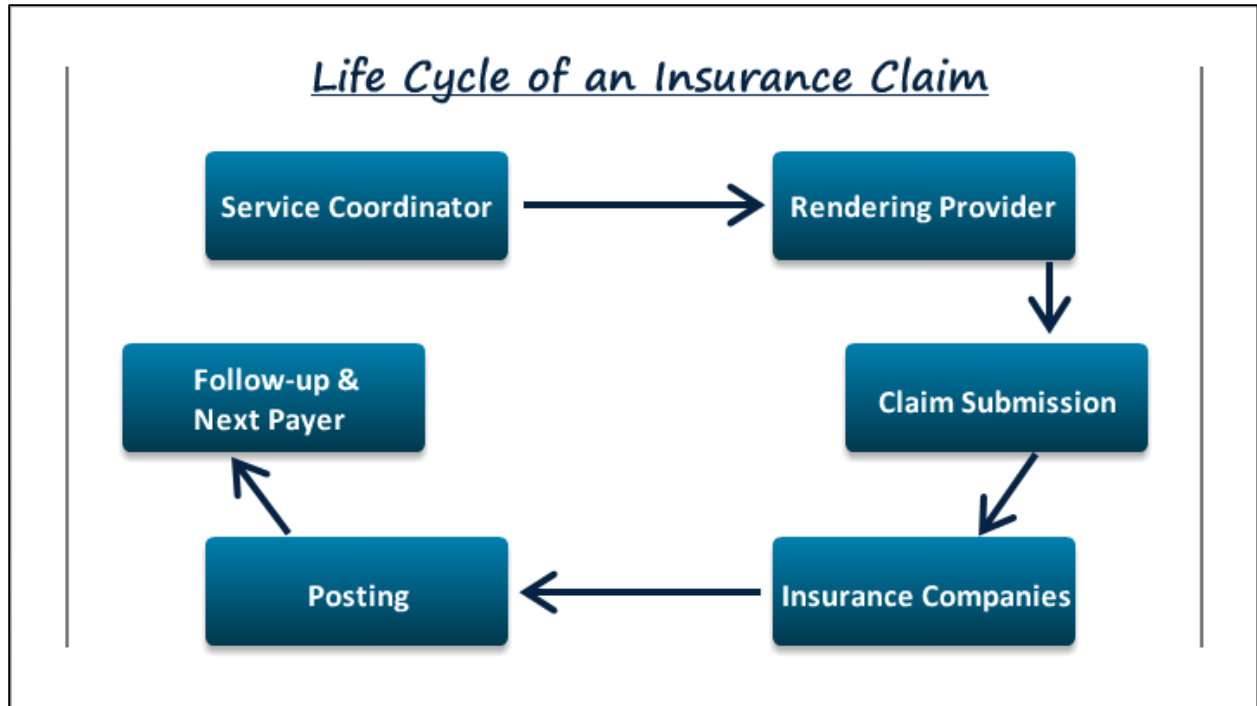
2. Best Practices

3. Brief Review



## *Objective One:*

Review "Life Cycle of a Claim"  
"All About the Explanation of Benefits"  
"The Importance of Prompt Claim Submission"



Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

Processed Claim													
Patient Name: Patient, Male				AGP Member ID: 474585696				Acct: CS0000001				State/Alt Member ID: 474581412	
Claim Number: 009988776655				Servicing Provider: Provider, Female				Servicing NPI: 1234123456				DRG#:	
Claim Comment:				TOB:				Auth#:					
#	Dates of Service	LC	Diag #	Rev	Proc/Mod	Day/Cnt	Charge	Allowed	Disallowed	Co-Pay	TPP	Payment	Explain Codes
1	01/14/14 - 01/14/14	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
2	01/14/14 - 01/14/14	12	3154		97530TL	1	\$37.50	\$17.87	\$19.63	\$0.00	\$0.00	\$17.87	PXN
3	12/10/13 - 12/10/13	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
4	12/10/13 - 12/10/13	12	3154		97530TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	Y41
5	12/31/13 - 12/31/13	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
6	12/31/13 - 12/31/13	12	3154		97530TL	1	\$37.50	\$17.87	\$19.63	\$0.00	\$0.00	\$17.87	PXN
Service Line(s) Sub Total(s):							\$225.00	\$35.74	\$189.26	\$0.00	\$0.00	\$35.74	
Total-Interest: \$0.00							Total-Prompt Pay Discount: \$0.00				Claim Total: \$35.74		

Explain Code Descriptions		Group Code	CARC	RARC
GDP	The submitted code is disallowed because the procedure is non-reimbursable.	CO	96	N431
PXN	Paid per your contract or Out Of Network rates	CO	45	N381
Y41	Deny no authorization on file	CO	197	

Key Points

- The difference between a Rejection and a Denial
- Best Practices for when to enter Claim Information so it is submitted to the SFA for their Monday submission to Emdeon
- How any type of delay in claim information data entry delays or prevents payment from occurring
- How to follow-up on your claims and when

## *Objective Two:*

Non-Workable and Workable Claims



## *There are 13 Error Categories*

Some categories are **Non-Workable**, some are *Workable*, and some are **Both**.



**Non-Workable**

**Both**

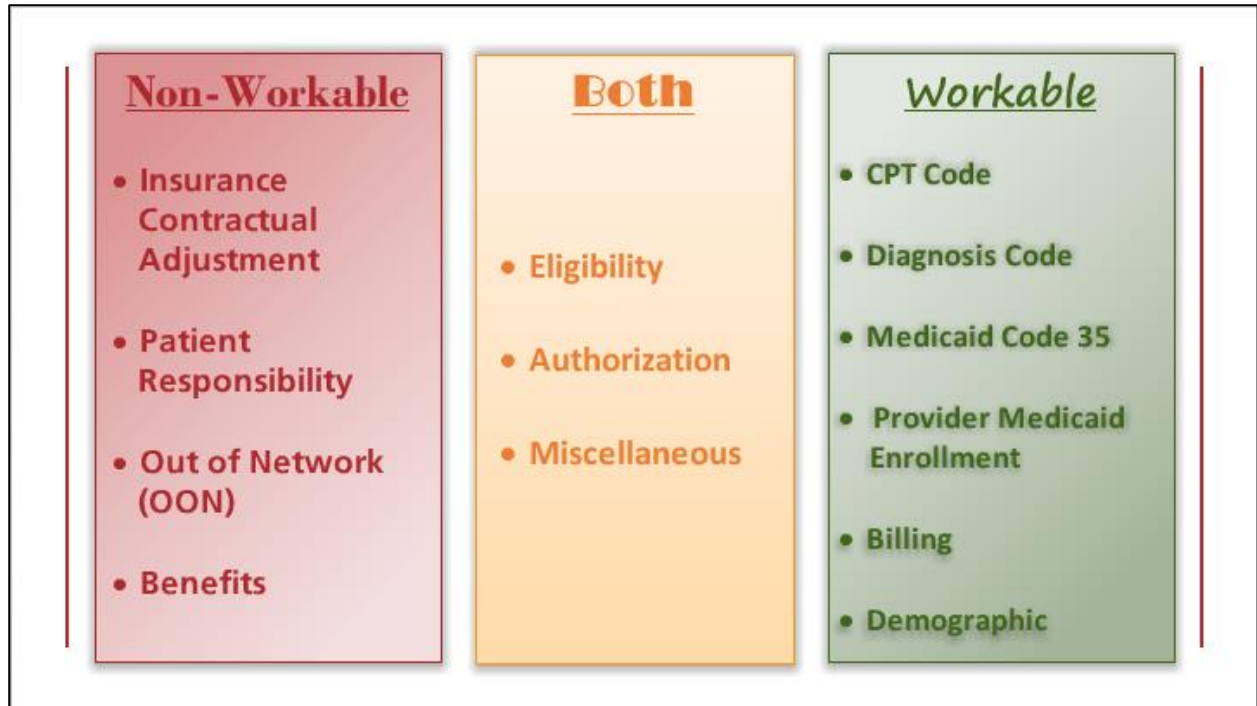
*Workable*

# **X Non-Workable**

- X Not Payable by the Primary (or Secondary) Insurance**
- X Moves to the Next Payer**
- X No further action needed from the Provider**

# ✓ *Workable*

- ✓ *Likely Payable*
- ✓ *Requires different or additional information*
- ✓ *Needs to be resubmitted*



## *Objective Three:*

Reducing the Occurrence of  
Denials and Rejections



"An ounce of prevention is worth a pound of claim denials, rejections, and lost payments." \*



\* Alright, Benjamin Franklin didn't say that, *exactly*.



## **Rejected Claims:**

Unprocessable due to missing or invalid information required by the Payer

1. Policy/Subscriber ID is missing or invalid
2. Provider Setup issues
3. Claim was sent to the wrong Payer



## **Policy/Subscriber ID is missing or invalid**

**Contacting the insurance company to verify ID number and effective dates**

**Contacting families to verify current insurance information**

**Updating information in NYEIS (or KIDS)**

**Resubmitting claims once information has been verified and/or updated**

**CAR Codes:  
27, 30, 32, 33, and 88**

# **Provider Setup Issues**

**W-9**

**Copy of Rendering Provider's license**

**Linking Rendering Providers  
to Billing agencies**

CAR Code:  
26

## **Claim sent to the wrong Payer Address**

**Contacting the insurance to verify the Policy # and effective dates, claims mailing address, and Payer ID**

**Any new information will need to be updated in NYEIS/KIDS**

**Once the information is updated in NYEIS/KIDS,  
the claims will need to be resubmitted**

**CAR Codes:  
28 and 116**

## **Denied Claims:**

Adjudicated claims that were deemed unpayable by the insurance

**CO 97:M86- Service denied because payment already made  
for same/similar procedure within set time frame**

**CO 200: - Expenses incurred during lapse in coverage**

**CO 18: - Duplicate claim/service or Exact duplicate claim/service**

**CO 22: - This care may be covered by another payer per coordination of benefits**

**CO 27: - Expenses incurred after coverage terminated**

**CO 96:N30- Code 35 Non-covered charge(s).  
At least one Remark Code must be provided.  
Patient ineligible for this service.**

**CO 96: - Non-covered charge(s)**

**CO 16: - Claim/service lacks information which is needed for adjudication**

**CO 45: - Charge exceeds fee schedule/maximum allowable  
or contracted/legislated fee arrangement**

**CO 197: -Pre-certification/authorization/notification absent**

**CO A1: - Claim/service denied**

Let's pause for Questions



# *Objective Four:*

Where to Find Your  
Denials and Rejections



## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



# EI BILLING PORTAL

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## Welcome to EI Billing

**Claiming and Billing Issues Alerts**  
This box will provide timely alerts as needed.

**Medicaid Annual Recertification Reminder**  
For those billing providers who received but have not yet submitted these forms, please submit them by the date given to you by Medicaid. OCHS urges agencies and individual service providers to promptly complete and return the forms by the date given to you by Medicaid so Medicaid payments will continue to be issued without delay. Please call the eMedNY Call Center at 1 (800) 545-9000 with any questions you may have or visit [www.emedny.org](http://www.emedny.org) for additional information.

**Claiming Problems**

- Medicaid Claims Need Attention (Details)
- Pending Medicaid Claims (Details)

**KIDS Billing**

All entered KIDS billing has been submitted and processed. View the status here: [View Status](#)

**In-Process Claims Status**

Source	County	Status	# Claims	Amount
NYDS	New York	ESCROW	49	\$4,180.00
NYDS	New York	INSURANCE	378	\$32,272.00
NYDS	New York	MEDICAID	813	\$79,775.00
NYDS	New York	VCSD	2	\$140.00

**Payment Profile**


	Submitted	Paid	Pending
Insurance	N/A	\$145,816.74	\$32,272.00
Medicaid	N/A	\$6,512,895.20	\$79,775.00
Revenue	N/A	\$13,179,295.96	\$4,180.00
<b>Total</b>		\$20,014,105.00	\$115,987.00

% Paid: 99.40%  
 % Pending: 0.60%

## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



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### Claiming Problems

- Medicaid Claims Need Attention [ [Details](#) ]
- Pending Medicaid Claims [ [Details](#) ]

#### In-Process Claims Status


Source	County	Status	# Claims	Amount
NYSES	New York	ESCROW	49	\$4,180.00
NYSES	New York	INSURANCE	378	\$82,272.00
NYSES	New York	MEDICAID	813	\$79,778.00
NYSES	New York	VOID	2	\$180.00

#### Payment Profile


	Submitted	Paid	Pending
Insurance	AsR	\$145,816.74	\$12,272.00
Medicaid	AsR	\$83,519.95.40	\$79,778.00
Escrow	AsR	\$13,179,295.88	\$4,180.00
Total		\$123,934,105.00	\$122,496,106.00

% Paid: 99.48%  
% Pending: 0.52%

## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



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## Medicaid Claims Needing Attention

Child Last Name: Child First Name: Authorization: Service Date From: To: Filter

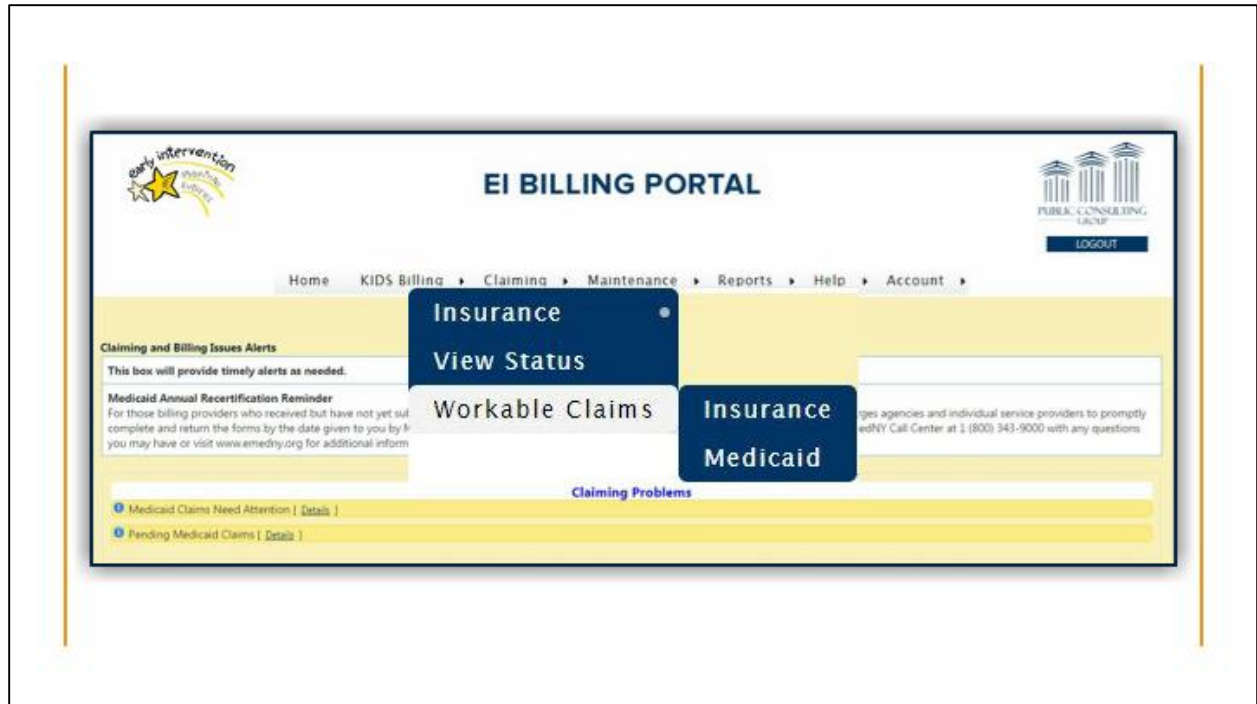
Category 1 - Problems detected by Fiscal Agent Category 2 - 277 Rejections Category 3 - 835 Errors

(Adjustment Reason Code Mapping)

	Child	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number	Service Date	Procedure Code	ICD9 Diagnosis Code	
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/20/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/13/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/17/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/10/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/24/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>

Excel Resubmit Selected Claims


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## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

Insurance Claims Needing Attention												
Provider: <input type="text" value="Provider Agency"/>												
Child Last Name: <input type="text"/> Child First Name: <input type="text"/> Authorizations: <input type="text"/> Service Date From: <input type="text"/> To: <input type="text"/> <input type="button" value="Filter"/>												
Category 1 - Problems detected by Fiscal Agent			Category 2 - 277 Rejections				Category 3 - 835 Errors					
Child	Policy Number	Group Number	Service Category	Service Type	County	e277 Information	Authorization Number	Service Date	CPT Code	ICD9 Diagnosis Code		
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/07/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/11/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/13/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/22/2014	97533	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/06/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: - ;	1122334	08/21/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>





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### Claims Awaiting EOBs

The following is a list of insurance claims 25 days or older for which EBilling has not received remittance from the insurance company and no EOB has been entered by the provider.

1	2	3	4					
Child	Service Date	Amount Billed	Date Billed	Therapist	Invoice Number	Insurance Company	Policy Number	Insurance Phone Number
Child, Male	12/09/2013	\$30.00	09/26/2014	Therapist, Female	123456	Health First	987654321	
Child, Male	12/09/2013	\$30.00	09/26/2014	Therapist, Female	123456	Health First	987654321	
Child, Female	09/16/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3
Child, Female	09/22/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3
Child, Female	09/23/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3

## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

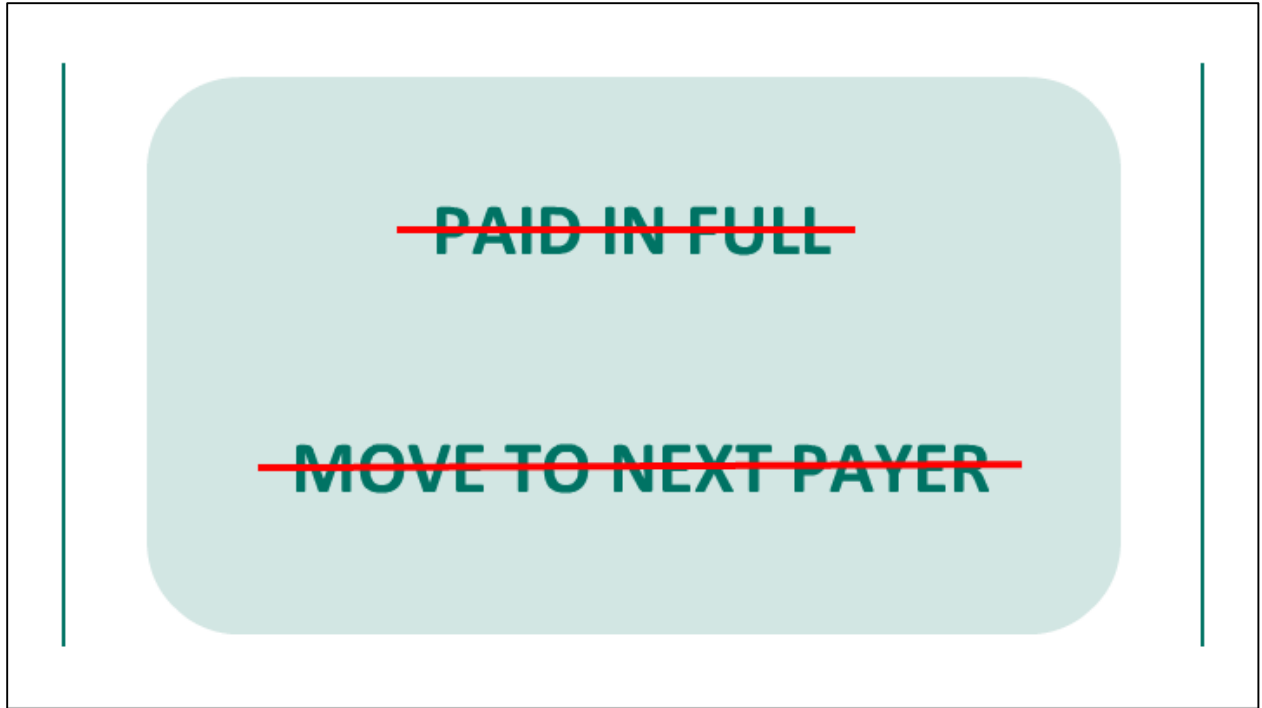
The following is a list of insurance claims 25 days or older for which EIBilling has not received remittance from the insurance company and no EOB has been entered by the provider.

Child	Service Date	Amount Billed	Date Billed	Therapist	Invoice Number	Insurance Company	Policy Number	Insurance Phone Number
Child, Male	12/09/2013	\$30.00	09/26/2014	Therapist, Female	123456	Health First	987654321	
Child, Male	12/09/2013	\$30.00	09/26/2014	Therapist, Female	123456	Health First	987654321	
Child, Female	09/16/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3
Child, Female	09/22/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3
Child, Female	09/23/2014	\$119.00	11/07/2014	Therapist, Female	654321	ValueOptions	123456789	(877)769-7447exOpt3

# *Objective Five:*

The Follow-up Process





## So what do you need to do?

**Obtain your EOBs**

**Follow your own AR  
(Accounts Receivable)**

**Follow-up on your  
Denials and Rejections**



**Call the Insurance Companies**



***IMPORTANT!***

**Please contact PCG's Customer Service Center  
when claims are pending adjudication over 45 days.**

**Call PCG's Customer Service Center  
M-F, 7a-7p  
1-866-315-3747**

1-866-315-3747

**Ensure Provider NPI Numbers  
are on file with the insurance**

**Help with Medicaid Setup**

**Print Claims**

**Register Providers with Emdeon**

# Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

Processed Claim													
Patient Name: Patient, Male			AGP Member ID: 474585696			Acct: CS0000001			State/Alt Member ID: 474581412				
Claim Number: 009988776655			Servicing Provider: Provider, Female			Servicing NPI: 1234123456			DRG#: _____				
Claim Comment: _____			TOB: _____			Auth#: _____							
#	Dates of Service	LC	Diag #	Rev	Proc/Mod	Day/Cnt	Charge	Allowed	Disallowed	Co-Pay	TPP	Payment	Explain Codes
1	01/14/14 - 01/14/14	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
2	01/14/14 - 01/14/14	12	3154		97530TL	1	\$37.50	\$17.87	\$19.63	\$0.00	\$0.00	\$17.87	PXN
3	12/10/13 - 12/10/13	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
4	12/10/13 - 12/10/13	12	3154		97530TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	Y41
5	12/31/13 - 12/31/13	12	3154		97112TL	1	\$37.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	GDP
6	12/31/13 - 12/31/13	12	3154		97530TL	1	\$37.50	\$17.87	\$19.63	\$0.00	\$0.00	\$17.87	PXN
Service Line(s) Sub Total(s):							\$225.00	\$35.74	\$189.26	\$0.00	\$0.00	\$35.74	
Total-Interest: \$0.00							Total-Prompt Pay Discount: \$0.00			Claim Total: \$35.74			

Explain Code Descriptions		Group Code	CARC	RARC
GDP	The submitted code is disallowed because the procedure is non-reimbursable.	CO	96	N431
PXN	Paid per your contract or Out Of Network rates	CO	45	N381
Y41	Deny no authorization on file	CO	197	

Member Name: NAME, FEMALE				Provider Name: NAME, PROVIDER				Adj Code TNYS	COB Amt	Payment Amt
Member ID: 89562314*08				Provider ID: P1002000						
Patient Acct #: FN10001200				Claim #: 1111S44444						
Serv Date	CPT Code	Description	QTY	Billed Amt	Max Amt	Withhold Amt	Deductible Amt	Copay/Co-ins Amt		
06-04-13	92507 TL	SPEECH/HEARING THERAPY	1	69.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CLAIM: 1111S44444					69.00	0.00	0.00	0.00	0.00	0.00

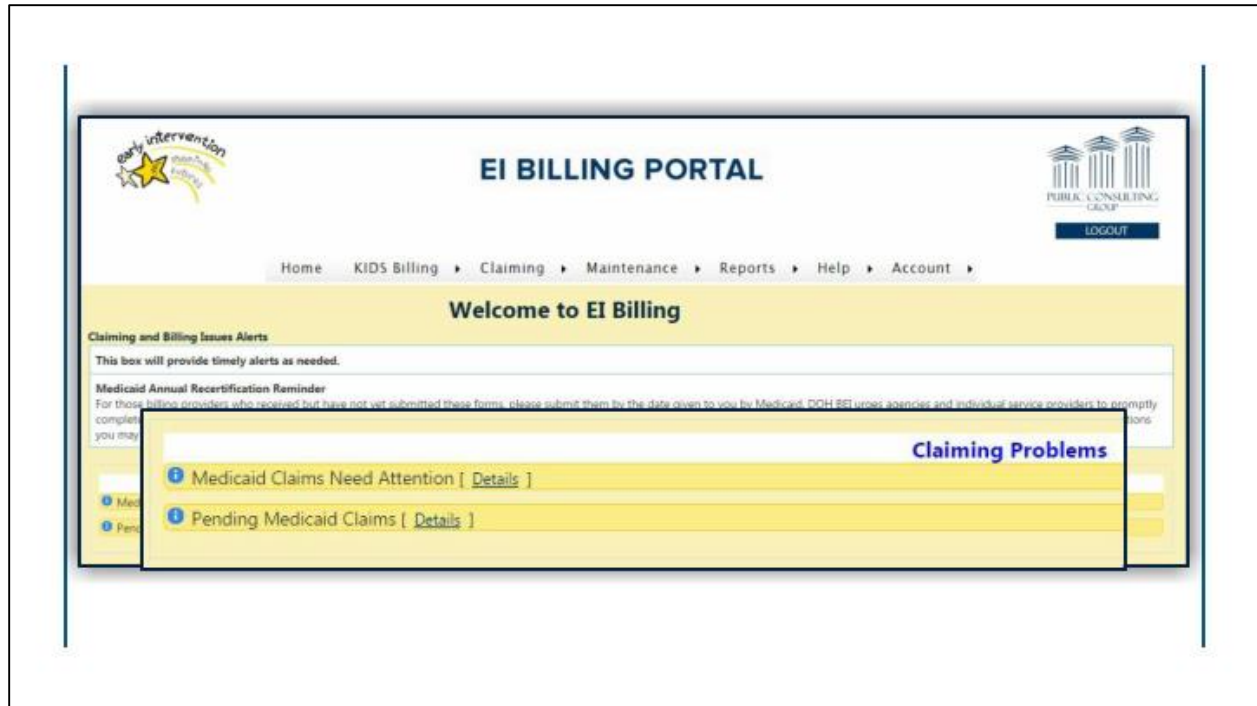
  

Adjustment Code Descriptions	
TNYS	This claim has been denied because the time frame for claim submission has expired. Please refer to your Provider Reference Manual with any questions.


# *Objective Six:*

Resubmission of Claims






## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



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### Medicaid Claims Needing Attention

Child Last Name:  Child First Name:  Authorization:  Service Date From:  To:  [Filter](#)

[Category 1 - Problems detected by Fiscal Agent](#)
[Category 2 - 277 Rejections](#)
[Category 3 - 835 Errors](#)

(Adjustment Reason Code Mapping)

	Child	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number	Service Date	Procedure Code	ICD9 Diagnosis Code	
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/20/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/13/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/17/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Male Patient	AA12345B	General Service	Speech/Lang	CO-22	MA04	1947		10/10/2014	S434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/24/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	S452	299.80	<a href="#">Edit/Fix Claim</a>

[Excel](#)
[Resubmit Selected Claims](#)


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### Fix Medicaid Claim


Child	DOB	CIN		
Patient, Male	4/22/2013	AA12345B		
Child Address 1:	Child Address 2:	Child City:	Child State:	Child Zip:
123 Main St		Anywhere	NY	11111
Procedure Code	Service Date	County	Amount Billed	
5434	10/20/2014	New York	\$75.00	
Provider:	Provider NPI:	Provider Tax ID:		
AAA Providers	1234567890	98-7654321		
Provider Address 1:	Provider Address 2:	Provider City:	Provider State:	Provider Zip:
789 Center St		Anywhere	NY	11111
Therapist:	Therapist NPI:			
Female Therapist	4561234561			
Therapist Address 1:	Therapist Address 2:	Therapist City:	Therapist State:	Therapist Zip:
100 Therapy Dr		Anywhere	NY	11111
ICD9				
315.5				
Delay Reason				
Therapist				
4561234561- Female Therapist				

Save Changes and Resubmit Claim

## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



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## Medicaid Claims Needing Attention

Child Last Name: Child First Name: Authorization: Service Date From: To: Filter

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(Adjustment Reason Code Mapping)

	Child	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number	Service Date	Procedure Code	ICD9 Diagnosis Code	
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/20/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/13/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
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<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>


Excel Resubmit Selected Claims

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## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



# EI BILLING PORTAL



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### Medicaid Claims Needing Attention

Child Last Name: 
Child First Name: 
Authorization: 
Service Date From: 
To: 
[Filter](#)

Category 1 - Problems detected by Fiscal Agent
Category 2 - 277 Rejections
Category 3 - 835 Errors


Adjustment Reason Code Mapping

	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number	Service Date	Procedure Code	ICD9 Diagnosis Code	
<input checked="" type="checkbox"/>	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/20/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/13/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/17/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/10/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/24/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient										


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## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*



# EI BILLING PORTAL



LOGOUT

Home KIDS Billing Claiming Maintenance Reports Help Account

## Medicaid Claims Needing Attention

Child Last Name: Child First Name: Authorization: Service Date From: To: Filter

Category 1 - Problems detected by Fiscal Agent Category 2 - 277 Rejections Category 3 - 835 Errors

(Adjustment Reason Code Mapping)

	Child	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number	Service Date	Procedure Code	ICD9 Diagnosis Code	
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/20/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/13/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/17/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input checked="" type="checkbox"/>	Male Patient	AA123458	General Service	Speech/Lang	CO-22	MA04	1947		10/10/2014	\$434	315.5	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/24/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/29/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>
<input type="checkbox"/>	Female Patient	BB12345C	General Service	Spec Instruct	CO-22	MA04	1947		11/27/2013	\$452	299.80	<a href="#">Edit/Fix Claim</a>

Excel

**Resubmit Selected Claims**

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## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

Claim(s) resubmitted successfully.

Child Last Name:

Child First Name:

Authorization:

Service Date From:

To:

Category 1 - Problems detected by Fiscal Agent

Category 2 - 277 Rejections

Category 3 - 835 Errors

[ Adjustment Reason Code Mapping ]

<input type="checkbox"/>	Child	CIN	Service Category	Service Type	Adjustment Reason Code	Remark Code	Cycle	Authorization Number
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	
<input type="checkbox"/>	Female Patient	0012345C	General Service	Spec Instruct	CO-22	MA04	1947	

Excel

Resubmit Selected Claims

## Claim Denial and Rejection Management: *My Claim Didn't Pay! Now what?*

### Insurance Claims Needing Attention

Provider:

Child Last Name:  Child First Name:  Authorizations:  Service Date From:  To:

Category 1 - Problems detected by Fiscal Agent    Category 2 - 277 Rejections    Category 3 - 835 Errors

Child	Policy Number	Group Number	Service Category	Service Type	County	e277 Information	Authorization Number	Service Date	CPT Code	ICD9 Diagnosis Code		
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/07/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/11/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/13/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/22/2014	97533	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/06/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>
<a href="#">Child Patient</a>	ABC200123456		General Service	Occupatnl Thr	County 1	A3:27: -;	1122334	08/21/2014	97530	783.40	<a href="#">Edit/Fix Claim</a>	<a href="#">Billing History</a>

### Fix Insurance Claim

Child Patient, Child	DOB			
123 Main St	8/2/2012			
Child Address 1:	Child Address 2:	Child City:	Child State:	Child Zip:
123 Main St		Anywhere	NY	13111
Policy Number	Group Number	Member ID		
ABC200123456		ABC200123456		
Provider:	Provider NPI:	Provider Tax ID:		
Provider Agency	9876543210	12-1234567		
Provider Address 1:	Provider Address 2:	Provider City:	Provider State:	Provider Zip:
1 Therapy St		Anywhere	NY	13111

**REMEMBER!**

**DO NOT click 'resubmit' if nothing has been fixed or updated.**

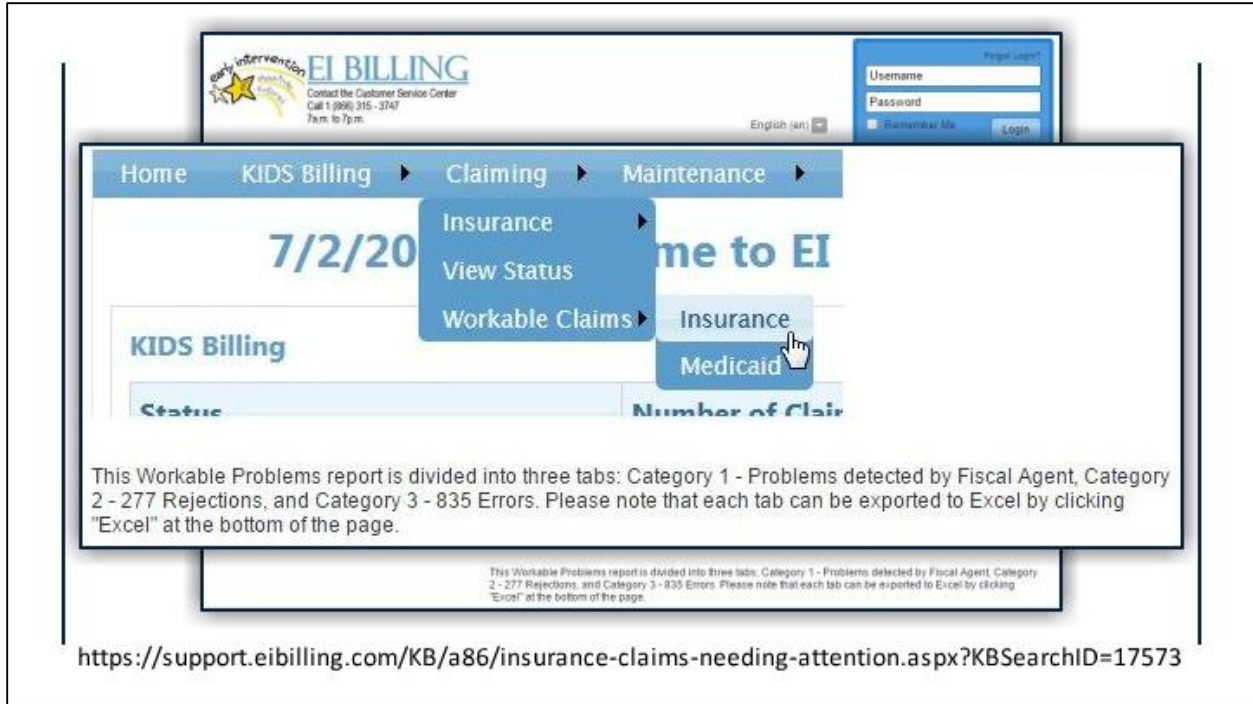
**It will resubmit the *SAME* information that was originally submitted.**

763.40		
Delay Reason		
Therapist		
4567891320 - Therapist, Female		
CPT Code	Units	
97530	2	Edit

Save Changes and Resubmit Claim

*Available  
Resources*






The screenshot shows the EI BILLING website interface. At the top, there is a logo for "early intervention EI BILLING" with contact information: "Contact the Customer Service Center Call 1 (800) 315-3747 7am to 7pm." and a language selector for "English (en)". A login box on the right contains fields for "Username", "Password", a "Remember Me" checkbox, and a "Login" button. The main navigation bar includes links for "Home", "KIDS Billing", "Claiming", and "Maintenance". A date "7/2/20" is displayed. A dropdown menu is open under "Claiming", showing options for "Insurance", "View Status", and "Workable Claims". The "Insurance" option is further expanded to show "Insurance" and "Medicaid". Below the navigation, there is a section titled "KIDS Billing" with a table that has columns for "Status" and "Number of Claims". A text box explains: "This Workable Problems report is divided into three tabs: Category 1 - Problems detected by Fiscal Agent, Category 2 - 277 Rejections, and Category 3 - 835 Errors. Please note that each tab can be exported to Excel by clicking 'Excel' at the bottom of the page." A smaller version of this text box is visible below it. At the bottom of the screenshot, the URL <https://support.eibilling.com/KB/a86/insurance-claims-needing-attention.aspx?KBSearchID=17573> is provided.

**Article # 86:**

<https://support.eibilling.com/KB/a86/insurance-claims-needing-attention.aspx?KBSearchID=17573>


Washington Publishing Company

Store
Terms
Help


1	<b>Deductible Amount</b> Start: 01/01/1995
2	<b>Coinsurance Amount</b> Start: 01/01/1995
3	<b>Co-payment Amount</b> Start: 01/01/1995
4	<b>The procedure code is inconsistent with the modifier used or a required modifier is missing. Note: Refer to the 835 Healthcare Policy Identification Segment (loop 2110 Service Payment Information REF), if present.</b> Start: 01/01/1995   Last Modified: 09/20/2009
5	<b>The procedure code/bill type is inconsistent with the place of service. Note: Refer to the 835 Healthcare Policy Identification Segment (loop 2110 Service Payment Information REF), if present.</b> Start: 01/01/1995   Last Modified: 09/20/2009

5

The procedure code/bill type is inconsistent with the place of service. Note: Refer to the 835 Healthcare Policy Identification Segment (loop 2110 Service Payment Information REF), if present.  
Start: 01/01/1995 | Last Modified: 09/20/2009

<<http://www.wpc-edi.com/reference/codelists/healthcare/claim-adjustment-reason-codes/>>

<http://www.wpc-edi.com/reference/codelists/healthcare/claim-adjustment-reason-codes/>



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Reference

<b>M1</b>	<b>X-ray not taken within the past 12 months or near enough to the start of treatment.</b> <i>Start: 01/01/1997</i>
<b>M2</b>	<b>Not paid separately when the patient is an inpatient.</b> <i>Start: 01/01/1997</i>
<b>M3</b>	<b>Equipment is the same or similar to equipment already being used.</b> <i>Start: 01/01/1997</i>
<b>M4</b>	<b>Alert: This is the last monthly installment payment for this durable medical equipment.</b> <i>Start: 01/01/1997   Last Modified: 04/01/2007</i> <i>Note: (Modified 4/1/07)</i>
<b>M5</b>	<b>Monthly rental payments can continue until the earlier of the 15th month from the first rental month, or the month when the equipment is no longer needed.</b> <i>Start: 01/01/1997</i>

M5 Monthly rental payments can continue until the earlier of the 15th month from the first rental month, or the month when the equipment is no longer needed.  
Start: 01/01/1997

<http://www.wpc-edi.com/reference/codelists/healthcare/remittance-advice-remark-codes/>

<http://www.wpc-edi.com/reference/codelists/healthcare/remittance-advice-remark-codes/>

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Service Coordinator Training 103 Part 1 Documents

Share Actions

Click the links below to access supplemental documents for Service Coordinator Training, Part 1: Accurate Insurance Information Collection. The training webinar is also available on the EIBilling.com Training page.

[Training 103, Part 1: Accurate Insurance Information Collection](#)

[Training 103, Part 1: Accurate Insurance Information Collection Handout](#)

Article ID: 179, Created On: 7/30/2014, Modified: 7/30/2014

<https://support.eibilling.com/KB/a179/service-coordinator-training-103-part-1-documents.aspx?KBSearchID=19045>

**Article # 179:**

<https://support.eibilling.com/KB/a179/service-coordinator-training-103-part-1-documents.aspx?KBSearchID=19045>

Adjustment Group Code	Description
CO	Contractual Obligation
CR	Corrections and Reversal
OA	Other Adjustment
PI	Payer Initiated Reductions
PR	Patient Responsibility

1	Deductible Amount
2	Coinsurance Amount
3	Co-payment Amount
4	The procedure code is inconsistent with the modifier used or a required modifier is missing.
5	The procedure code/bill type is inconsistent with the place of service.
6	The procedure/revenue code is inconsistent with the patient's age.
7	The procedure/revenue code is inconsistent with the patient's gender.
8	The procedure code is inconsistent with the provider type/specialty (taxonomy).
9	The diagnosis is inconsistent with the patient's age.

<[http://www.uhccommunityplan.com/content/dam/communityplan/healthcareprofessionals/providerinformation/AZ-Provider-Information/AZ\\_Health\\_Care\\_Claim\\_Reason\\_and\\_Adjustment\\_Group\\_List.pdf](http://www.uhccommunityplan.com/content/dam/communityplan/healthcareprofessionals/providerinformation/AZ-Provider-Information/AZ_Health_Care_Claim_Reason_and_Adjustment_Group_List.pdf)>

[http://www.uhccommunityplan.com/content/dam/communityplan/healthcareprofessionals/providerinformation/AZ-Provider-Information/AZ\\_Health\\_Care\\_Claim\\_Reason\\_and\\_Adjustment\\_Group\\_List.pdf](http://www.uhccommunityplan.com/content/dam/communityplan/healthcareprofessionals/providerinformation/AZ-Provider-Information/AZ_Health_Care_Claim_Reason_and_Adjustment_Group_List.pdf)



## **Customer Service Center**

Monday-Friday, 7a-7p

1-866-315-3747

1-866-315-3747

*Best  
Practices*



**Best Practices**

While you are on the phone with the insurance, ask for that plan's Summary Plan Description and Policy or Plan Document.

Ask for a "Call Reference Number" and provide this to the PCG Customer Service Center.

Service Coordinators need to ask the parents for specific information on a regular basis and then verify it with the insurance.

**WORK YOUR REJECTIONS!**

Article # 107:

<https://support.eibilling.com/KB/a107/insurance-277-codes.aspx?KBSearchID=19049>



**A Workable claim denial means that the claim requires different or additional information and then resubmittal to the insurance.**

- ☐ True
- ☐ False

## A denied claim is a claim that...

- ☐ A. Was accepted into the claims processing system but was determined to be unpayable for any number of reasons
- ☐ B. Was never even accepted into the claims processing system
- ☐ C. Requires no further action from the Provider

**Which of the following options will take you to your claims requiring attention?**

- ☐ A. EIBilling Dashboard
- ☐ B. EIBilling> Claiming> Workable Claims
- ☐ C. EIBilling> Reports
- ☐ D. EIBilling> Maintenance
- ☐ E. The PCG Call Center Representative
- ☐ F. The Insurance Company

**Which of the following is PCG's  
(the State Fiscal Agent) responsibility in  
regard to the Follow-up Process?**

- ☐ A. Ensure Provider NPI numbers are on file with the insurance
- ☐ B. Help with Medicaid setup
- ☐ C. Print claims
- ☐ D. Register Providers with Emdeon
- ☐ E. Update information in NYEIS
- ☐ F. Resubmit claims for you through EIBilling

**It is your responsibility as a Provider to print and mail any claims that need to be resubmitted on paper.**

- ☐ True
- ☐ False

**When asking the PCG Customer Service Center for assistance, it is best to provide them with a Call Reference Number from the insurance.**

- ☐ True
- ☐ False

## Which of the following options are considered **BEST PRACTICES**?

- ☐ A. Verbally verifying the benefits covered under the plan as well as asking for the Summary of Benefits be sent to you
- ☐ B. Requesting a "Call Reference Number" when speaking with an insurance representative
- ☐ C. Working your Rejections in a timely manner
- ☐ D. The Service Coordinator verifying insurance information with the family, as well as with the insurance company, on a frequent basis
- ☐ E. Asking the Call Center Representative to work claims or call the insurance companies for you
- ☐ F. Calling the Insurance Company and explaining why a claim should be paid

Let's pause for Questions





## Contact

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1-866-315-3747

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1-866-315-3747

